

#### LEX MUNDUS & CENCLA

Law International

# We're a transactional law firm with a reputation for quality work

#### We are Building the Future

We are looking for corporate lawyers, partners and consultants to join our firm. If you have more that 6 years PQE, corporate experience, and outstanding academic credentials call us on + 233 (0) 241 022 964. Visit www.lexmundus.org

#### | Welcome



Osei Bonsu Dickson, Esq. Partner, West Africa

Thank you for your interest in our firm, because we are a different kind of law firm, with regard to practice partners, invoice billing, geographical reach and practice focus.

We represent companies, individuals, public and international agencies in legal matters involving mainly debt recovery & global debt tracking, civil litigation and dispute resolution, international financial criminal law (AML/TF), asset tracing/investigations, corporate law, enhanced due diligence, commercial agreements, employment law, property law, natural resources, government business, counseling & family law, national security law, sports and entertainment law.

We are not a firm of generalists. We are a firm of specialist practitioners, and in the areas of the law we choose to specialize, we have a deep understanding of the underlying law. We're practice leaders in counseling with extensive relationships with governmental bodies, charities, leading firms locally and internationally, representing and advising them as one single united team.

Our mission is to produce first-class work of preeminent quality, and to partner with like-minded professionals in different jurisdictions to create value.

Our approach is dominated by four principles:



#### Work with clarity

Approach client's work in context and with understanding of their relevant business environment



#### Respond with dexterity

Build the best possible legal teams in sync with the requirements of each client.



#### **Deliver coherence**

Focused on delivering advice that is both legally sound and commercially sensible.



#### Grow through alliances

Share our expertise, build partnerships, and achieve excellence with like-minded professionals.



#### Lex Mundus | Law International



Dr. Mary Owusu
Director, Corporate Affairs

# One Firm, Worldwide

We are industry-leading practitioners which enable us to offer our clients access to the best representation, business management, corporate training and public-policy advice. We're simply a transactional organization with an international reputation for quality work. LexMu is noted for its ability to assist clients with their most complex business challenges. We routinely advice local and foreign clients - international investors, national regulators, start-ups, government agencies, and international organizations. We also partner with international organizations, local think-tanks, governmental agencies, businesses, NGO's and universities to share our knowledge with the rest of the world.

We provide guidance in areas such as banking, financial services and telecoms; corporate and securities; litigation and dispute resolution; employment and benefits; law enforcement, defense, and intelligence; national security, regulatory bodies, government relations, and global trade; IP protection; international law, cybersecurity, and human rights, real estate, tax, restructuring and insolvency, debt recovery, white-collar crime, and asset tracing in multiple jurisdictions.



## We are Attorneys, Counselors and Consultants

Technically, we have structured our firm to comprise senior partners who are well supported by practicing consultants and counselors with wide expertise in a range of sectors and industries. Our partners have consulted for a number of organizations including the World Bank. Our lawyers have schooled in leading institutions of learning, where many of them have picked up one first-prize award or the other.

#### | Legal Practitioners



Adam Malik ABDUL-RAHIM, ESQ.

LLB (UG), BL, Barrister
Bar Membership: Ghana Bar Association



Dominic OSEI KWADWO, ESQ.

BA (HONS), LLB (LOND), BL, Barrister Bar Membership: Ghana Bar Association



Elorm
FUGAR, ESQ.
BA (HONS), LLB (LOND), BL, Barrister

Bar Membership: Ghana Bar Association



Osei Bonsu DICKSON, ESQ.

BA (HONS), LLB (UG), LLM (UG), NIS (HARVARD) BL, PhD (Candidate), Barrister

Bar Membership: Ghana Bar Association, International Bar Association



Alexander ADU-ANTWI, ESQ.

BSc (HONS), LLB (KAAF), BL, Barrister
Bar Membership: Ghana Bar Association





Dr. Mary
OWUSU
BA (UCC), M.PHIL (UCC),
PhD (DALHOUSIE)

Law Clerk



David AGLO

Consultant

Dr. Angela Lamptey; Dr. Evans Aggrey; Professor Cletus Dordonoo





## Property Law, Natural Resources and Construction Law

Our clients include some leading companies and agencies. Some of these companies are multinational while a number of them are local: some of the clients we have acted for include:

Newmont (Ghana) Limited | ETG Integrated Services Limited | The Brazilian Embassy | Andrayx Mining | Tullow Oil Plc | Coca-Cola Bottling Company of Ghana | UNHCR | The World Bank | Nestle Ghana Limited | MW Company Ltd. | Accra Metropolitan Assembly | Nsawam-Adoagyiri Municipal Assembly | FES Ghana Limited | Cencla International | Anderson Homes LLC | Farm Yoghurt Limited | PAC Financial Services Limited

Our firm and its lawyers has conducted investigations for a number of embassies as well as due diligence checks for several organizations. We have very close contacts with the Police, NIB, regulatory agencies, and have traveled to all parts of Ghana. Our lead consulting investigators S.J AFARI was a former Deputy National Security Coordinator and Director NIB.



#### Debt Recovery, International Financial Crime Asset Tracing/Investigations

#### Advice and solutions for cash-flow control, financial crime, asset tracing and debt management.

We specialized in debt recovery, debt management, risk management and business intelligence and offer these vital services to financial institutions, SMEs, and individual clients.

We self-finance all commercial recovery cases 100%. These are not up-front legal fee payments. We operate strictly on commissions basis, and have experienced and efficient court officers who represent our clients in court., Ensuring that clients able to go about their core business uninterrupted. We also have a well-motivated and professional task-force that is adept at using, administrative means to recover bad debt.

Through our affiliate firm (LMC Group), and extensive network of associates members (majority of who were financial investigators, former intelligence, and police officers) we provide sought-after background checks and enhanced due diligence on loan applicants and potential partners to confirm whether or not you are dispensing credit to genuine applicants, or whether information provided on your loan application forms are authentic. We do this on agreed terms. We also assist with debt settlement agreements, debt purchasing, skip tracing, and asset tracking. As much as possible, we endeavor to maintain favorable relationship between you and your clients.

# Litigation, Dispute Resolution, and Local Government

We have acted in proceeding against a range of private and public entities. These proceedings have related to claims under employment law, infractions of company law, constitutional rights, infringement of intellectual property and trademark rights etc, at all levels of the court system. Our attorneys have acted for and on behalf of a number of clients in various contentious and settlement proceedings such as those below:

#### **Employment Law**

- We acted for a telecom company against the National Labour Commission in NLC/C-379/012/2013/22, Court of Appeal
- We also acted in a class action for employees against Chinese firm, C.B. Flatetric in
- Tamakloe Etse & Anor v. C.B. Electric China Co. Ltd for unfair dismissal in Suit No. INDL/11/12. Supreme Court.

#### **Administrative Law**

We represented a group of leading Architectural firms in action which overturned decisions of the Architectural Council in Republic v. Architects Registration Council; Ex-parte Arch Portofolio, High Court (Certiorari Application) (2012).

#### Intellectual Property Law

 We acted for a Mobile Network Operator in One 4 All v. Kasapa Telecom Ltd. Commercial Court

#### Tax Law

We have considerable experience in the area of tax law and have advised routinely on taxation issues with respect to corporate transactions. The advice given is on all facets of tax law in Ghana including but not limited to:

- Basis of taxation in Ghan
- Issues of double taxation
- Tax appeals
- Corporate tax and withholding tax

#### Company & Commercial Law

- We acted for a prominent hotel in Highgate v.
   Ghana Commercial Bank, Commercial Court (2012)
- We acted for Ghana's largest fisheries company in Cocas Impex Ltd v. Premier
- Fisheries Ltd. Court of Appeal (2012) Industrial/ Labor Court
- We acted for a Mobile Network Operator against Omni Media Company Limited
- We acted for local farmers against major Gold Mining company in Ghana in 2010
- We acted for a Municipal Assembly against Contractors in D-Class and Others at the High Court;
- We acted for a leading Architectural firm, Arch-Portofolio in Kabuki v. Prince George and 7ors High Court (2012)
- We acted for Liberty Chapel International in Klan v. LCI, Robert Marcells & Anor

# Corporate Law, Employment Law & Preparation of Agreements

We specialize in corporate, commercial and employment law, and have in-depth expertise in the preparation and review of complex agreements. Contract law, management and preparation being an area we have taught and practiced extensively. We have prepared and review a number of key agreement, such as:

- We advised on the USD\$60M Novation Agreement between one of the world's largest telecom firms and a Ghanaian Mobile Network Operator (MNO)
- We advised an African telecom company on it vendor-financing agreement with the China
- Commercial Bank's \$125M funding for an African capacity wholesale provider.
- We worked on the USD\$40M venture financing contract with a leading global telecom firm and an MNO.
- We served as principal local lawyer alongside DLA Piper on due diligence of a Ghanaian MNO.
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- We worked on Content Provider Agreements with Esoko Limited, Sunberry, SMSGH, Auxono, Globacom, Mobinet, TxtGenesys, Nosmay, etc.
- We worked on several Advertising Agreements with Joy Fm, CharterHouse, Adom Media, Digicast, Global Media Alliance, Kencity Media, Admedia, Alliance Media, GBC, Multimedia Group, Tv3, Sky Broadcasting, among others.
- Worked on Co-location Agreements between a Telecom company and MTN, Tigo,
   Vodafone, Africaonline, Huawei, Tin-Ifa, Teledata, etc.
- We have worked on the preparation of several Closed-User Group Agreements with SSNIT, Barclays, National Security, etc.
- We have worked on various Franchise and PPP Agreements for MMDAs, key among them the Akuapem South Municipal Assembly, MW Co Ltd., Thompson Co., Etc.

- We worked on Internet Service Agreements with Busyinternet, K-Net, Afrinet, Ecoband, among other companies
- We worked on several cell site lease agreements with more than a hundred entities in 10 regions, involving over 230 cell sites scatter throughout Ghana.
- We worked on Phone Distribution and Sale Agreements with companies including rLG, Gbanqu, Paynet.
- We worked on Security Services Agreements with a number of Private Security Co.
- We prepared and reviewed several Commercial Tenancy Agreements; with various property owners and landlord.
- We prepared and reviewed several Vehicle Rental Agreements; with Gbangu, etc.
- We prepared and reviewed various Managed Service Agreements between our clients and a Value service provider in Ghana.
- We prepared and reviewed several Non Disclosure Agreements and Letters of Intent between our client a Ghanaian MNO and iT Sparkle Italia, Africa Towers Ltd., DSTv, Mobile Ltd., Ecobank, Merchant Bank, Stanchart, Gurantee Trust Bank, iT Sparkle Italia.
- Prepared and reviewed the USD\$2m dollar International Gateway Services Funding Agreement

## Tax Law, Trademark Protection & Nominee Services

We are Company secretaries with considerable experience assisting boards, senior executives and shareholders in meeting their corporate regulatory and compliance obligations.

- We set-up the corporate secretariat functions for a number of companies including a capacity wholesale firm.
- Several of our lawyers have served as Company Secretaries to several firms including an international Ghanaian MNO and its transnational sister company.
- We have advised corporate directors, and shareholders on meeting procedure, preparation of minutes, preparation of amendments to particulars, performing searches, names searches, trademark searches, registration and providing advice and opinion to the corporate governance.
- We have created and maintained all required statutory registers of firms such as the Register of Directors and Secretary, Register of Directors Holdings, Registers of Shareholders, among others to comply with the Regulations and the Companies Act.
- We advise on procedures relevant to appointment, induction, and removal of directors and actions involving preparation and filling of Form 17, Resolutions/ Extracts of Resolutions or Special Resolutions on behalf of the Board.
- We have prepared various corporate policy instruments staff policy, email policy, anti-corruption policy, disciplinary an trial policy, exclusion clauses & liability policy which closed gaps in internal management.
- On behalf of a client we have addressed and lobbied Parliamentary Sub-Committee on company and industry issues relevant to our client;
- We have severally engage the Ghana Revenue Authority, National Communication Authority, the Ministries and related government departments of GIPC Bill industry relevant issues relevant to our client interests.

#### National Security Law, Cyber Security, Maritime Policy & Regulation

We have extensive experience in the area of criminal law, national security law family, child law and counseling. Our lawyers represent international footballers and other athletes, and can provide advise on all aspects of contract law. Our range of services include will preparation, child protection, contract review & negotiation, personal injury, image/IP rights, human right advocacy and criminal defense.

# Legal Education, Corporate Training Research/Publication

We share our expertise with 2 West African Universities, Coventry University, a UK University, and Hundreds of post-graduate student yearly.

We teach postgraduate courses in corporate law, international financial criminal law and business law at the post-graduate level. We serve on the faculty of several leading universities including the Law Faculty, Wisconsin University, the Graduate School of Ghana Telecom University - Our are lawyers for business who teach law, research rules and public management literature all-year round.

#### The LL.B Project - Our Law Entrance Exams Clinic/Tutorials

We have deep insight into legal education, and the techniques for passing law exams; after all, we are law lectures with credentials from world-class institutions. With a lot of non-lawyers are getting attracted to the practice of law, we have been instrumental in helping many achieve their dream through our popular LL.B Project - our law entrance exams clinic.

We also offer bespoke corporate legal seminars tailored to our clients' requirements.

We have a very active footprint in public discourse, and we strive to advance the frontiers of legal knowledge through a willingness to share our expertise with like-minded professionals in different jurisdictions. Below are a few of our monographs:

The Legal and Institutional Framework for Offshore Petroleum Resources in Ghana' (2012) Wisconsin Journal III, pp 35-39

'Customer Intelligence - Knowing your customer can help reduce your credit risk' upublish.com

"Security Risk Management, Crisis Mitigation And Emergency Response", (2011)

"Petro-States in West Africa; The Case For A Rights-Based Model To Oil And Gas Development" (2011)

"A Concise History of Oil And Gas Exploration in Ghana" (2011)

"Consequences of Upstream Oil and Gas Development in Ghana; Public Policy Recommendations" (2011)

"Libya - A Non-International Armed Conflict or An International Non-International Armed Conflict" (2011)

"Ghana's Environmental Protection Act of 1994 (Act 490) and the Offshore Petroleum Industry" (2011)

"A Cursory Review of Ghana's Anti-Money Laundering Act of 2008, (Act 749)" (2011)

"The Changing Enforcement Cadastre For Anti-Money Laundering In Ghana" (2011)

"An Appraisal of the Latent Defects In Act526; The Case For Statutory Amendment", cited by Dr. Kwesi Aning and Ernest Lartey (2009) in their article "Parliamentary Oversight of the Security Sector: Lessons from Ghana"

The Limits of Parliamentary Oversight over the Intelligence Agencies under Act 526, cited by Dr. Kwesi Aning and Ernest Lartey (2009) in their article "Parliamentary Oversight of the Security Sector; Lessons from Ghana".

The firm is the chief sponsor of two upcoming publications - PRINCIPLES OF BUSINESS LAW and O.B. DICKSON'S CIVIL PROCEDURE PRECEDENTS.

#### I What our client say

# We rarely talk about ourselves; the leaders in the industry do it better.

"Lex Mundus & Cencla provides high quality legal services".

Percy Anokye-Boafo

"They manage very complex transactions in ways that add value to our businessin Africa".

Francis Okoh

Commercial Director/West Africa Dolphin Telecom, Nigeria

"Dickson is respected as a lawyer not only for his fearless advocacy, but his understanding of commercial law and government, business. He is the go-to-lawyer when it comes to complicated transactional issues".

Hon. Mark Dompreh

Municipal Chief Executive, Nsawam-Adoagyiri Municipal Assembly Ghana

#### l Responsible Business

# Our vision is to build an international law firm of Ghanaian origin poco a poco.

Adopting a sustainable approach to our business is therefore not optional. This means putting our weight behind global causes, advancing the rule of law, championing regional solutions and exerting a positive impact on our world.

Our law firm "s name stands out. It means, 'law international' so at LexMu we recognise our unique obligation under several global initiatives, among them, the Sustainable Development Goals, (SDGs), Agenda 63 (the Africa, we want) and our own One firm, Worldwide Project. We shall champion these and others in African cyber, maritime and border security, while embracing international pro bono publico work, as a key part of the firm's global strategy.



#### Center for Strategic and Defense Studies, Africa (CSDS Africa)

#### Institute of Advanced Studies and Research (IASR)

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